

APPLICATOR SKILL LEVEL CHART



	LEVEL 1	LEVEL 2	LEVEL 3	LEVEL 4	LEVEL 5
EXPERIENCE	<ul style="list-style-type: none"> • May have skills in a similar trade such as painting, stucco, or concrete • Has little to no experience installing resinous coatings in a professional setting 	Has 1+ years' experience successfully completing professional installations up to or larger than 500 SF	Has 5+ years' experience successfully completing professional installations up to or larger than 2,000 SF	Has 5+ years' experience successfully completing professional installations up to or larger than 10,000 SF	Has 5+ years' experience successfully completing and/or overseeing professional installations up to or larger than 40,000 SF
KNOWLEDGE OF RESINOUS COATINGS	Has little to no understanding of resinous coatings	<ul style="list-style-type: none"> • Has basic knowledge of resinous coatings, mix ratios, and application techniques • Understands the importance of safety, storage, and handling guidelines 	<ul style="list-style-type: none"> • Has good working knowledge of mixing and applying resinous coatings • Adheres to safety, storage, and handling guidelines 	<ul style="list-style-type: none"> • Has excellent working knowledge of mixing and applying resinous coatings • Able to teach or train others in the importance of adhering to safety, storage, and handling guidelines 	Able to teach and train others in proper mixing, application, safety, storage, and handling of resinous coatings
KRETUS® KNOWLEDGE & TRAINING	Has little to no understanding of KRETUS® products or literature	Has some understanding of KRETUS® products and literature	<ul style="list-style-type: none"> • Has received KRETUS® training certification and has installed KRETUS® products and systems in a professional setting • Has read and understands KRETUS® literature • Able to navigate KRETUS® website to find product data, checklists, and forms • Understands how to select KRETUS® hardeners based on application temperatures • Completes KRETUS® Pre-Job Checklist before quoting or beginning an installation 	Able to recommend and install KRETUS® products and systems based on Pre-Job Checklist findings, product knowledge, testing, training, and previous experience	<ul style="list-style-type: none"> • Able to display, demonstrate, and discuss products with others • May teach KRETUS® certification training • Offers alternative application and mixing techniques when unforeseen problems arise
ON SITE SUPERVISION	Needs close supervision or guidance when installing any resinous coatings	Able to install resinous coatings, but needs supervision for proper mixing and application techniques	Able to install resinous coatings, but may need supervision when preparing, selecting, or installing a complete system	<ul style="list-style-type: none"> • Able to take full responsibility for all aspects of the installation process • May require guidance or advice when experiencing challenges in the field 	<ul style="list-style-type: none"> • Able to oversee and take full responsibility of entire installation • Consults with other experts to find solutions for challenges presented in the field • May schedule follow-up site visits after installation is completed
PROJECT OVERVIEW	Has little to no understanding of how environmental conditions and jobsite requirements inform product and system selection	Has some understanding of how environmental conditions and jobsite requirements inform product and system selection	<ul style="list-style-type: none"> • Understands that product and system recommendations are based on many factors, including product data, environmental conditions, applicator's skill level, client expectations (budget, timeline, aesthetics), and end use of the system • Understands the importance of substrate testing, surface preparation/repair, onsite mockups, and mixing station • Completes all necessary preparation before installation begins 	<ul style="list-style-type: none"> • Recommends systems and products best suited to meet environmental conditions and jobsite requirements • Communicates the importance of substrate testing, surface prep/repair, and onsite mockups with parties involved before beginning • Orders and inspects products well in advance of project start date • Hires/works with sufficient amount of skilled applicators to complete installation on schedule • Streamlines installation using a well-organized mixing station • Sets and meets reasonable expectations 	<ul style="list-style-type: none"> • Develops healthy working relationships with all parties involved in installation process including distributors, applicators, architects, and end users • Practices flexibility and finds solutions to unforeseeable challenges • Easily meets or exceeds expectations